Marina Centre, West Quay Road, V&A Waterfront, Cape Town 8001 P.O. Box 51468, V&A Waterfront, Cape Town 8002 Email: info@miasa.co.za



Dear MIA SA Member Applicant,

Thank you for applying to become a member of MIA SA. Please find a summary of MIA SA below, a list of the benefits and "value-adds" offered to members and the members code of conduct. Please read these carefully before completing the attached application form and complete the final check list at the end.

Applications can be scanned and emailed to info@miasa.co.za

Membership is automatically renewed on an annual basis unless otherwise advised in writing one month prior to renewal and is subject to an annual increase. By signing this membership application form you are agreeing to abide by, and adhere to the Members Code of Conduct.

MIA SA Mission

It is the primary objective of MIA SA to be fully representative of the boating sector, be relevant to our members and the boating industry at large, and assist in identifying and developing the market for our products.

Objectives

- Promote the entire boating industry through marketing and advocacy
- Enhance awareness of the economic, social and environmental significance of the Marine Industry across all levels of government
- Play an active role in the drafting and implementation of national regulations affecting the sector
- Facilitate showcases for industry products through boat shows
- Provide leadership and liaise with Governments, Authorities and Agencies
- Provide up-to-date information on legislative requirements
- Provide Industry Accreditation and Builders Plate Programmes
- Conduct and provide research on the sector
- Host industry seminars, conferences and networking events.

Eligibility for membership

Any individual, firm, company, federation or association actively involved in the marine industry, whether boatbuilding and/or repairing, or any other business or trade whose activities or objects are considered by the MIA SA to be sufficiently associated with or allied to the marine industry in South Africa. Applying companies need to be operational: trading for a minimum of 18 months, be a legal entity, be tax registered and have its own trade name.

Benefits of MIA SA Membership

Marketing

- Exposure via directories, website and marketing collateral
- Sector meetings and matchmakers
- Networking contacts
- MIA SA brand exposure
- Use of MIA SA membership logo
- Access to MIA SA database for marketing and promotions
- Free company listing on MIA SA website with links to member websites
- Listing in a MIA SA annual directory distributed worldwide
- Exposure in prestigious publications via MIA SA PR and Marketing
- Enhanced international marketing powered through a collective approach
- · Access to market research into the industry and new markets

Skills

- Assistance with mandatory grant applications to MerSETA get back 40% of your SDL contribution.
- Help accessing other MerSETA funding for training
- Skills development and labour advice
- Access to the Job shop database
- Access to career information

- Reputable training provider information
- Continuous professional developments workshops around the country
- Annual training and workshop schedule
- Help with staff retention and up-skilling

Benefits of MIA SA Membership

Events

- Preferential access to industry events hosted by MIA SA
- Information on boat shows nationally
- · Networking events

- Conferences
- Open days
- Government incentives

Liaison

 Greater access to a variety of government departments and ministerial representatives Opportunity to input into MIA SA strategic plans and projects

Support

- · Help in maintaining current market share
- · Promotion of SA best-practise to international buyers
- SA manufacturers interests protected in international associations e.g. ISO
- Actively lobbying government to address industry specific problem areas
- Access to industry research and export
- Assistance with corporate governance and BEE ratings

Exports (SABBEX affiliated members only)

- Assistance with international exhibitions, trade missions and international marketing
- · Maximise SA brand awareness internationally
- Address stumbling blocks to grow international business
- Export training on a one-on-one basis
- · Mentorship for new exporters
- International trade show training
- Assist manufacturers to comply with dti incentive requirements
- Representation at the shows around the world when you can't be there

- Assistance with customs, import tariffs and immigration
- Opportunity to receive international export enquiries
- · Access to international market research
- Assist in the development of exporters to become fully accredited members
- · Inclusion in the directory and DVD which is distributed internationally

 Assistance with export finance programmes and mechanisms offered by the dti and ECIC

SABBEX members are automatically entitled to MIASA membership, which is paid over by SABBEX.

Membership Code of Conduct

- Members should support the aims and objectives of the organisation at all times.
- Obtain approval from MIA SA prior to the use of MIA SA logo and accreditation logo.
- Practice fair and responsible standards as set out by the MIA SA board.
- Maintain and enhance the quality of products offered by your organisation.
- Follow sensible environmental practices.
- Help promote MIA SA as the preferred association to all staff, customers, suppliers and stakeholders.
- Boatbuilders should make other MIA SA companies preferred suppliers when purchasing goods, materials and services.
- Members should try to purchase locally manufactured goods when

- possible, before importing products.
- Members agree to furnish MIA SA with information required for research and reports compiled for its stakeholders. MIA SA does recognize the member's right to withhold information deemed sensitive or private. All requested information will be treated confidentially and will be used collectively for research purposes.
- A MIA SA representative may conduct site visits, based on appointment. Members are requested to provide full cooperation on these yard visits.
- It is compulsory for MIA SA members to attend the MIA SA Annual General Meeting.
- MIA SA members need to conduct themselves in a professional transparent manner.

Requirements for membership

- Applications will only be processed if the signed Membership Form is accompanied by your membership fee.
- Membership subscription fees need to be paid annually, or membership will elapse.
- Membership is valid from January to December. Following any revision of fees, such revised amounts will be invoiced by MIA SA and become due and payable on presentation. Membership needs to be renewed annually.

ORDINARY MEMBERSHIP (based on turnover)

 ☐ < R5m turnover</td>
 R1500/annum

 ☐ R5m − R35m turnover
 R3000/annum

 ☐ > R35m turnover
 R5000/annum

AS	SOCIA	TION	MEM	BER	SHIP
	R3000	/annı	ım		

IT IS INCUMBENT UPON US TO INFORM YOU THAT MIA SA IS A VOLUNTARY ORGANISATION, AND IS THEREFORE NOT OBLIGED TO AUTOMATICALLY ACCEPT APPLICANTS. EVERY APPLICANT IS SCREENED TO ENSURE THAT MEMBERS ARE OF THE HIGHEST POSSIBLE STANDING. UNSUCCESSFUL APPLICANTS WILL HAVE THEIR FEE REFUNDED IN FULL. MIA SA RESERVES THE RIGHT TO CANCEL MEMBERSHIP. MEMBERSHIPS WHICH ARE CANCELLED WILL RECEIVE NO REFUND.

Application Form

Company Details

Company Name:	
Physical Address:	Postal Address:
Telephone No:	Facsimile No:
E-mail:	Website Address:
Contact Person:	VAT Number:
Registration No:	Other: YouTube:
Manufacturer Identification Code / Hull Identification Number:	Facebook:
	Twitter:
COUNTRY-MIC E.G. ZA-VOY FOR VOYAGE YACHTS	

The Members, Shareholders & Directors:

Names of Members, Shareholders and Directors	Have any of them listed been sequestrated in the	Have any of them listed been sequestrated in the past year?					
•	Yes No						
•	Yes No						
•	Yes No						
•	Yes No						
•	Yes No						
•	Yes No						

Other Key Contact Persons

General Manager	Email:						
Human Resources	Email:						
Marketing	Email:						
Have you been accredited by MIA SA before?	Yes No						
Are you affiliated to other boating organisations?	Yes No						
Do you pay monthly skills development levies?	Yes No						
What is your skills development levy number?							
Which Seta are you registered with? e.g.: MerSETA, CHIETA etc.							

PLEASE PRINT USING BLOCK LETTERS AND A BLACK PEN

C	Questionnaire						
1.	Key Products / Models / Service	S					
2.	Countries to which you export At Present:						
	Desire to export to within next 2	years:					
3. 4. 5.	Are you an existing exporter? Percentage of your product expo		□ Yes	□ No	Years:	%	
 7. 8. 	Women Shareholding Number of employees (tick one) Is your total asset value less tha	□<20 n R5m (excluding fixed property)?	□ <60	□ <150 □ Yes	☐ <250 ☐ No	%)
9.	If you are a boat builder or engir	ne dealer, please indicate how many	y units were manu	factured/traded last y	/ear?		
N	lodel		Quant	ity			
We	hereby apply for membership	to the Marine Industry Associa	tion South Africa	a (MIA SA)			
Oı	rdinary Membership	(based on turnover)	Asso	ociation Mem	bership		
	< R5m turnover R5m — R35m turnover > R35m turnover	R1500/annum R3000/annum R5000/annum	☐ R36	000/annum			
	nature:						
	7						

PLEASE RETURN TO MIA SA VIA EMAIL TO info@miasa.co.za. ALSO INCLUDE THE COMPLETED QUESTIONNAIRE TOGETHER WITH A CURRENT TAX CLEARANCE CERTIFICATE, THE COMPANY LOGO AND HIGH RESOLUTION JPEG PHOTOS. INFORMATION SUPPLIED WILL BE USED FOR ALL MARKETING MATERIAL CREATED ON YOUR BEHALF BY MIA SA.

Listing Categories

Below is the list of categories under which your company will be listed. The categorisation is in line with international best practice and is identical to the categorisation used by ICOMIA, other international Marine Industry Associations and Boat Shows. Please select the various categories that best represent your company, products and services with a maximum of 10 selections.

COMPLETION OF THIS SECTION WILL ASSIST WITH WEBSITE SEARCH BY POTENTIAL CUSTOMERS

Boats										
Motorboats ☐ IC1000	Open Sportboats/ Runabouts	☐ IC1016 ☐ IC1017	Trawler Yachts/ Traditional Motoryachts Skiboats/Wake Boats		IC1035 IC1036	Sculls Surfboards				
☐ IC1000	Console Boats	☐ IC1017	New Classic Cabin/ Express Cruisers		IC1030	Windsurfing/Kitesurfing Boards				
☐ IC1566	Bay Boats/Jon Boats		New Glassic Gabilly Express Graisers	"	101007	Williasuming/Ritesuming Dodras				
☐ IC1567	Utility Boats	Sailboats		Sp	eciality B	oats				
☐ IC1002	Electric Powered Boats	☐ IC1019	Dinghies: Monohulls		IC1038	Airboats				
☐ IC1003	Speciality Fishing Boats	 □ IC1020	Dinghies: Multihulls		IC1039	Amphibious Boats				
☐ IC1568	Runabout Cuddies	☐ IC1021	One Design Sailboats		IC1040	Folding Boats				
☐ IC1569	Walkaround Boats	☐ IC1022	Offshore Racing Sailboats		IC1041	Hovercraft				
☐ IC1570	Fish & Cruise Boats	☐ IC1023	Sailing Barges		IC1042	Kit Boats/Kits				
☐ IC1004	Offshore Performance Boats	☐ IC1024	Sailing Yachts: Monohulls		IC1043	Replica Craft				
☐ IC1571	Open Cabin Cruisers/ Open Sport Yachts	☐ IC1025	Sailing Yachts: Multihulls		IC1044	Static Floating Homes				
☐ IC1572	Sport Cruiser Hardtop Yachts – without door				IC1045	Submarines				
☐ IC1573	Sport Cruiser Hardtop Yachts – with door	Superyachts				-				
☐ IC1005	Houseboats/Barges	☐ IC1026	Motor	Col	mmercial					
☐ IC1006	Jet Boats	☐ IC1027	Sail		IC1046	Cargo Vessels				
☐ IC1007	New Classic Open/ Day Cruisers	Inflatable -			IC1047	Commercial Fishing Boats				
☐ IC1574 ☐ IC1008	Flybridge Cruisers Motor Yachts	Inflatables	Inflatables		IC1048 IC1049	Commercial RIBs Cruise Liners				
☐ IC1008	Multihulls	☐ IC1028	Rigid Inflatable Boats (RIBs)		IC1049	Dive Boats				
☐ IC1003	Personal Watercraft	101023	riigia iiiriatable boats (riibs)		IC1050	Ferry Boats				
☐ IC1011	Deck/Pontoon Boats	Activity Craf	t		IC1052	Military Craft				
☐ IC1012	Rigid Buoyancy Boats (RBBs)	☐ IC1030	Canoes		IC1053	Passenger/Tour Boats				
□ IC1013	Speciality Racing Boats	☐ IC1031	Kayaks		IC1054	Patrol Craft				
☐ IC1014	Sportfishing Boats (Convertible)	☐ IC1032	Pedal Boats		IC1055	Rescue Boats				
☐ IC1575	Sportfishing Boats (Open Express)	☐ IC1033	Rafts		IC1056	Work Boats				
☐ IC1015	Steam Powered Boats	☐ IC1034	Rowing Boats							
Engine	s and Engine Systems									
Engines and	d Motors	Cooling and	Exhaust Systems		brication					
☐ IC1057	Outboards: Petrol (2-stroke)	□ IC1078	Catalysers		IC1095	Lubrication Systems				
☐ IC1058	Outboards: Petrol (2-stroke, low emission)	☐ IC1079	Heat Exchangers		IC1096	Oil Change Systems				
☐ IC1059	Outboards: Petrol (4-stroke)	☐ IC1080	Hoses/Clips/Fittings		IC1097	Oil Filters				
☐ IC1060	Outboards: Diesel			-						
☐ IC1061	Outboards: Electric	Engine Mana	agement	Мо	unting Ed	quipment				
☐ IC1062	Outboards: Alternative Fuel	☐ IC1083	Monitors/Instruments/Alarms		IC1098	Engine Mounts				
☐ IC1063	Inboards/Sterndrives: Petrol	☐ IC1084	Engine Remote Controls		IC1099	Outboard Mounts				
☐ IC1064	Inboards/Sterndrives: Diesel	☐ IC1085	Engine Test Equipment		IC1100	Jack Plates/Parts				
☐ IC1065	Inboards/Sterndrives: Electric									
☐ IC1066	Inboards/Sternrives:Alternative Fuel	Fuel Handlin	•			ems and Parts				
☐ IC1067	Gas Turbine Engines	☐ IC1086	Fuel Computers		IC1101	Ignition Systems				
	Jet Drives	☐ IC1087	Fuel Pumps/Injection Systems		IC1102	Starters				
☐ IC1068			11 (01) (5)	:	104:					
☐ IC1069	Sail Drives	☐ IC1088	Hoses/Clips/Fittings		IC1103	Switches				
☐ IC1069 ☐ IC1070	Sail Drives Steam Engines	☐ IC1088 ☐ IC1089	Hoses/Clips/Fittings Tanks		IC1103 IC1104	Switches Spark Plugs				
☐ IC1069 ☐ IC1070 ☐ IC1071	Sail Drives Steam Engines Trolling Motors	☐ IC1089	Tanks		IC1104	Spark Plugs				
☐ IC1069 ☐ IC1070 ☐ IC1071 ☐ IC1072	Sail Drives Steam Engines Trolling Motors Other Engines/Drives	□ IC1089 Hydraulic Sy	Tanks stems	Ste	IC1104 erngear a	Spark Plugs and Propellers				
☐ IC1069 ☐ IC1070 ☐ IC1071	Sail Drives Steam Engines Trolling Motors	☐ IC1089 **Hydraulic Sy ☐ IC1090	Tanks Instems Hydraulic Motors	Ste	IC1104 erngear a IC1105	Spark Plugs and Propellers Propellers				
☐ IC1069 ☐ IC1070 ☐ IC1071 ☐ IC1072 ☐ IC1576	Sail Drives Steam Engines Trolling Motors Other Engines/Drives POD Drives	□ IC1089 Hydraulic Sy	Tanks stems	Ste	IC1104 erngear a IC1105 IC1106	Spark Plugs nd Propellers Propellers Propeller Accessories				
IC1069 IC1070 IC1071 IC1072 IC1576	Sail Drives Steam Engines Trolling Motors Other Engines/Drives POD Drives	☐ IC1089 **Hydraulic Sy ☐ IC1090 ☐ IC1091	Tanks Instems Hydraulic Motors	Ste	IC1104 erngear an IC1105 IC1106 IC1107	Spark Plugs Ind Propellers Propellers Propeller Accessories Rope Cutters				
☐ IC1069 ☐ IC1070 ☐ IC1071 ☐ IC1072 ☐ IC1576	Sail Drives Steam Engines Trolling Motors Other Engines/Drives POD Drives	☐ IC1089 **Hydraulic Sy ☐ IC1090	Tanks Instems Hydraulic Motors	Ste	IC1104 erngear a IC1105 IC1106	Spark Plugs nd Propellers Propellers Propeller Accessories				
	Sail Drives Steam Engines Trolling Motors Other Engines/Drives POD Drives and Ventilation Air Circuits	☐ IC1089 Hydraulic Sy ☐ IC1090 ☐ IC1091 Insulation	Tanks Instems Hydraulic Motors Pumps	Ste	IC1104 erngear an IC1105 IC1106 IC1107 IC1108	Spark Plugs nd Propellers Propellers Propeller Accessories Rope Cutters Shafts				
IC1069 IC1070 IC1071 IC1072 IC1576 Aspiration a IC1073 IC1074	Sail Drives Steam Engines Trolling Motors Other Engines/Drives POD Drives and Ventilation Air Circuits Air Filters	☐ IC1089 Hydraulic Sy ☐ IC1090 ☐ IC1091 Insulation ☐ IC1092	Tanks stems Hydraulic Motors Pumps Heat Insulation	Ste	IC1104 erngear al IC1105 IC1106 IC1107 IC1108 IC1109	Spark Plugs nd Propellers Propellers Propeller Accessories Rope Cutters Shafts Shaft Anodes				

Engines and Engine Systems										
Tra	ansmissio	n and Gears	1			1				
	IC1113	Gears/Gear Boxes		IC1115	Sail Drive Struts		IC1117	Transmission Kits		
	IC1114	Oil Coolers		IC1116	Sterndrive Legs		IC 1118	Transmission Parts & Accessories		
Marine Equipment and Accessories										
					Davies /Francisco	: -	101004	Clarat Diatara		
AII	CHOTHIG, D IC1119	Oocking Equipment Anchors		IC1173 IC1174	Resins/Epoxies		IC1224	Chart Plotters Computer Systems		
	IC1119	Anchor Accessories		IC1174	Sealant/Caulking Products Winterising Products		IC1225 IC1226	Depth Sounders		
	IC1121	Anchor Chains/Cables/Lines		IC1176	Varnish		IC1227	Displays		
	IC1122	Boat Hooks	-	101170	variisii		IC1228	Electronic Compasses		
lΠ	IC1123	Bow Rollers/Protection	Box	at Covers	and Canvas		IC1229	Electronic Homs and Signals		
1 1	IC1124	Buoys		IC1177	Awnings		IC1230	Fish Finders/Echo Sounders		
	IC1125	Chafing Protection/Rodes		IC1178	Bimini Tops/Sun Protection		IC1231	Fixed Transceivers		
	IC1126	Chain Counters		IC1179	Canvas and Accessories		IC1232	GPS		
	IC1127	Chain Washing Systems		IC1180	Cockpit Shelters/Tents		IC1233	Handheld Transceivers		
	IC1128	Davits/Hoists/Cranes		IC1181	Covers (boat, seats, deck, sails)		IC1234	Intercom Systems		
	IC1129	Fenders		IC1182	Shrinkwrap		IC1235	Integrated Navigation Systems		
	IC1130	Fender Covers		IC1183	Tarpaulins/Winter Covers		IC1236	Navtex Receivers		
	IC1131	Ground Tackle		IC1184	Tie-Downs/Strapping		IC1237	Radar Systems		
	IC1132	Lifting Accessories		IC1185	Vinyl and Accessories		IC1238	Receivers		
	IC1133	Mooring Equipment					IC1239	Rudder Indicators		
	IC1134	Windlasses	De		are/Rigging		IC1240	Satellite Communication Systems		
				IC1186	Blocks		IC1241	Speedometers		
Во		g Materials and Equipment		IC1187	Cleats		IC1242	TV/Stereo/Entertainment Systems		
	IC1135	CAD Design and Software Systems		IC1188	Clutches/Locks		IC1243	Weather Receivers		
	IC1136	Chemicals Classification Mould Equipment		IC1189	Furling Systems		IC1244	Wind Instruments		
	IC1137 IC1138	Closed/Injection Mould Equipment		IC1190 IC1191	Guide Tracks/Loops	Co	llov Favin	amont/Annlianosa		
	IC1136	Coatings Application Equipment Composite Reinforcements		IC1191	Reefing Gear/Accessories Rigging	. ∪a	IC1245	<i>ment/Appliances</i> Cookers/Hobs/Ovens/Stoves		
	IC1140	Decking		IC1193	Ropes/Lines		IC1245	Dishwashers		
	IC1141	Fabrication Equipment		IC1194	Sails		IC1247	Galley Accessories		
П	IC1142	Flotation Materials		IC1195	Sail Cloth/Battens/ Accessories		IC1248	Grills/Barbeques		
	IC1143	Identification Plates		IC1196	Shackles/Hooks/Tumbuckles		IC1249	Ice Boxes		
	IC1144	Lamination Equipment		IC1197	Spars/Booms/Masts		IC1250	lce Makers		
	IC1145	Machinery (metalworking)		IC1198	Spinnaker Fittings		IC1251	Marine Crockery/Tableware		
	IC1146	Machinery (woodworking)		IC1199	Travellers/Guide Rails		IC1252	Microwaves		
	IC1147	Osmotic Blister Repair		IC1200	Winches		IC1253	Refrigeration Systems		
	IC1148	Overhead Hoists/Cranes		IC1201	Wire Ropes/Cords					
	IC1149	Personal Protection Equipment				1	s Installat	tions		
	IC1150	Prefabricated Structural Components	Ele	ctrical			IC1254	Components		
	IC1151	Raw Materials (metals)		IC1202	Alternators		IC1255	Gas Alarms		
	IC1152	Raw Materials (plastics)		IC1203	Anodes					
	IC1153	Raw Materials (woods) Resins and Additives		IC1204	Battery Chargers	Ha	rdware	Dississi Tuking // lauduuga		
	IC1154 IC1155	Tooling/Plugs/Moulds		IC1205 IC1206	Batteries and Accessories Cable/Cable Systems		IC1256 IC1257	Bimini Tubing/Hardware Boarding Ladders/Gangways		
	IC1156	Upholstery Equipment		IC1200	Circuit Breakers/Fuses		IC1257	Doors		
	IC1157	Ventilation/Air Movement Equipment		IC1208	Components/Connectors		IC1259	Downriggers/Outriggers		
	10110			IC1209	Deck Glands		IC1260	Fasteners		
Во	at Care, C	hemicals, Coatings, Maintenance		IC1210	Generators		IC1261	Fishing Rod Holders/Accessories		
	IC1158	Antifouling Paints/Bottom Coatings		IC1211	Instruments/Gauges		IC1262	Fittings/Hinges/Brackets		
	IC1159	Brushes/Applicators		IC1212	Insulation Material		IC1263	Hatches/Portholes/Windows		
	IC1160	Chemicals/Liquids		IC1213	Inverters		IC1264	Hull Fittings/Sea Cocks		
	IC1161	Cleaners/Polishes		IC1214	Lightning Protection		IC1265	Inflatable Boat		
	IC1162	Cleaning Equipment/Tools		IC1215	Monitoring Systems/Alarms					
	IC1163	Corrosion Inhibitors		IC1216	Security Systems	Ac	cessories			
	IC1164	Deck Paints		IC1217	Shore Power		IC1266	Keel and Bow Protectors		
	IC1165	Detailing Products		IC1218	Solar Systems/Fuel Cells		IC1267	Locks		
	IC1166	FRP Repair/Restorers		IC1219	Switch Boards/Power Panels		IC1268	Oars/Paddles/Rowlocks		
	IC1167	Fuel Conditioners		IC1220	Wind Generators		IC1269	Pulpits/Railings/Stanchions		
	IC1168 IC1169	Glue/Adhesives Lettering/Numbers/Tapes	Ela	ctronics			IC1270 IC1271	Swim/Bathing Platforms Towers/Tops		
	IC1169	Lubricants	EIE	IC1221	Aerials/Antennas/Accessories		IC1271	Towing and Waterski Fittings		
	IC1170	Paint/Primers		IC1221	Automatic Identification Systems (AIS)		IC1272	Windshields		
	IC1171	Repair Materials/Tools		IC1223	Autopilots		1012/0	· · · · · · · · · · · · · · · · · · ·		

Marine Equipment and Accessories Interior Furnishings ☐ IC1320 Dive/Weight Belts/Other Equipment ☐ IC1371 Life Jackets ☐ IC1274 Bed/Berth Furnishings ☐ IC1321 Drysuits/Wetsuits П IC1372 Life Rafts ☐ IC1275 Blinds/Screens ☐ IC1322 Filet Tables/Equipment IC1373 Man-Overboard Systems ☐ IC1276 Cabinetry IC1323 Fishing Nets/Towing Gear ☐ IC1374 Radar Reflectors ☐ IC1277 Counter tops Fishing Rods/Reels/ Accessories IC1324 ☐ IC1278 Decorative Items/Boat Decor ☐ IC1325 Fishing Gear Safety Equipment ☐ IC1279 Fabrics/Interior Coverings ☐ IC1326 Footwear ☐ IC1375 Safety Tools/Equipment Flooring/Rugs/Carpets ☐ IC1280 ☐ IC1327 Foul Weather Gear ☐ IC1376 Sprinklers ☐ IC1281 Interior Seating/Furnishings ☐ IC1328 \Box Gear Bags/Backpacks IC1377 Survival Equipment/Supplies ☐ IC1282 Lining/Wall Panels/Insulation Material ☐ IC1329 ☐ IC1378 Gloves Survival Suits ☐ IC1283 Tables/Desks/Nav Stations ☐ IC1330 Hats/Caps/Headgear ☐ IC1284 Teak Furnishings ☐ IC1331 Knives/Splicers/Tools Seating ☐ IC1285 Upholstery IC1332 Marine Watches C1379 Cockpit Seating IC1333 Outdoor/Camping Equipment IC1380 Fighting Chairs Lighting IC1334 Personalised Items/ Embroidery IC1381 Helm Chairs and Pedestals ☐ IC1286 Deck Lighting IC1335 Photography/Video Equipment IC1382 Seat/Bench/Deck Cushions Vinyl Materials/Accessories □ IC1287 Interior Lights IC1336 Sunglasses/Protective Eyewear IC1383 ☐ IC1288 Lamps/Bulbs IC1337 Swimwear/Beach Accessories ☐ IC1289 Light Control Systems/ Switches IC1338 Tow Lines/Bars Soft Goods □ IC1290 Navigation Lights IC1339 Underwater Lighting □ IC1384 Flags/Pennants/Ensigns Utility Lights/Spotlights ☐ IC1291 IC1340 Wakeboards ☐ IC1385 Marine Linens/Bedding П Wakeboard Accessories IC1341 Marina and Yard Equipment Waterskis Steering/Stability Equipment IC1342 C1292 Chafing Protection Waterski Accessories IC1343 ☐ IC1386 Autopilot Steering Pumps ☐ IC1293 Cradles/Boat Stands IC1344 Windsurf Accessories IC1387 Bow/Stern Thrusters ☐ IC1294 Cranes/Boat Hoists/Travel Lifts IC1345 Windsurf Rigs/Masts IC1388 Helm/Steering Equipment ☐ IC1295 Disposal Facilities/Environ-mental Control IC1346 Windsurf Sails/Kites IC1389 Hvdraulic Systems Dock Fixtures/Hardware C1296 IC1347 Water Toys/Towables IC1390 Rudders ☐ IC1297 Dock Lighting Self-Steering Systems IC1391 ☐ IC1298 Dock Systems/Pontoons Plumbina IC1392 Stabilizers ☐ IC1299 Dry Boat Storage/Stacking Systems IC1348 Desalinators IC1393 Steering Systems (electrical) ☐ IC1300 **Electrical Systems/Power Pedestals** IC1349 Filters/Sterilisation IC1394 Steering Systems (hydraulic) ☐ IC1301 Fuelling Systems IC1350 Fresh Water Systems/ Components П IC1395 Steering Systems (mechanical) C1302 П Management/Billing Systems П IC1351 Holding Tank Systems/ Toilets IC1396 Steering Wheels ☐ IC1303 Moisture Meters IC1352 Hose/Clamps/Fittings IC1397 Trim Systems/Trim Tabs ☐ IC1304 ☐ IC1565 Mooring Systems and Equipment П IC1353 Livewells/Bait Tanks Keels IC1305 Shop Equipment/Tools/ Supplies П IC1354 Pumps/Accessories ☐ IC1306 Surveillance/Security Systems IC1355 Shower Systems Trailers, Accessories, Transport ☐ IC1307 Water/Plumbing Connections IC1356 Sinks IC1398 **Boat Trailers** IC1357 IC1399 Car Top Carriers/Roof Racks Navigation IC1358 Waste Disposal IC1400 Couplers ☐ IC1308 Water Heaters / Calorifiers / Boilers IC1401 Anemometers IC1359 Dollies ☐ IC1309 Barometers/Barographs/Baroscopes IC1402 Hitch Extenders/Tongues/ Jacks ☐ IC1310 Binoculars/Night Vision Devices Safety Equipment IC1403 Lifting Gear/Straps ☐ IC1311 Chronometers/Clocks IC1360 Alarm Systems IC1404 **PWC Trailers** ☐ IC1312 Magnetic Compasses IC1361 Bells/Horns/Whistles П IC1405 Trailer Lights C1313 Mechanical Logs IC1362 Buoyancy Aids/Ring Buoys IC1406 Trailer Parts/Components ☐ IC1314 Nautical/Tidal Charts and Guides П IC1363 Detectors (CO, Gas, Smoke) ☐ IC1407 Trailer Wiring/Electrical Parts ☐ IC1315 Sextants IC1364 Distress Signals/Signalling Equipment IC1365 Ventilation Personal Gear and Watersports Equipment ☐ IC1366 ☐ IC1408 Fire Extinguishers Air Conditioners ☐ IC1316 Clothing/Apparel IC1367 Fire Fighting/Suppression Systems ☐ IC1409 **Boat Heating Systems** Dive Fins/Masks/Snorkels IC1368 First Aid Supplies IC1410 Deck Vents/Cowls ☐ IC1318 Dive Regulators & Compressors IC1369 Flares/Flare Guns ☐ IC1411 Dehumidifiers

Consumer Goods and Services

Dive Tanks

☐ IC1319

	Charter/Ren	tals	IC1416	Fishing Charters	IC1420	Waterski/Wakeboard Boat Hire
	C1413	Boat Hire	IC1417	Kayak Hire	IC1421	Windsurf/Surfboard Hire
[C1414	Canoe Hire/Outfitters	IC1418	Passenger/Restaurant/ Hotel Boats	IC1422	Yacht Charter (bareboat, crewed)
Г	□ IC1415	Diving Charters	IC1419	Personal Watercraft Hire		

Harnesses/Safety Belts/Straps

Ventilation Fans/Ducting

IC1370

Consumer Goods and Services Education ☐ IC1454 Moorings/Harbour Management ☐ IC1483 Legislation Compliance Services ☐ IC1423 **Boating Safety Classes** ☐ IC1455 Pump-outs/Waste Disposal Facilities П IC1484 Registration Services ☐ IC1424 Canoeing/Kayaking Lessons IC1485 Surveyors/Assessors ☐ IC1425 Diving Lessons Maritime Goods IC1486 Yacht Management/ Crew Services ☐ IC1426 DIY Construction/Repair/ Maintenance ☐ IC1456 ☐ IC1427 **Educational Software** ☐ IC1457 Boat/Hull Models Publications and Media ☐ IC1428 Fishing Lessons IC1458 Brassware ☐ IC1487 Almanacs ☐ IC1429 Powerboating Schools/Lessons ☐ IC1488 IC1459 Jewellerv Rooks ☐ IC1489 ☐ IC1430 Sailing Schools/Lessons П IC1460 Memorabilia Calendars Waterskiing/Wakeboarding Lessons П ☐ IC1431 IC1461 Name Plates/Plaques IC1490 Consumer Magazines Windsurfing Lessons □ IC1432 IC1462 П Nautical Gifts IC1491 Directories/Marine Listings IC1463 IC1492 DVDs/Videos Paintings **Events** IC1493 IC1464 Photography/Prints/Posters Music ☐ IC1433 **Boat Shows** IC1465 Sculpture IC1494 Software ☐ IC1434 Open Houses IC1495 Television Programmes ☐ IC1435 Owner Events/Rendezvous **Organisations** ☐ IC1496 Websites/Portals □ IC1436 Regattas/Races IC1466 **Boat Owner Associations** Diving Clubs/ Associations ☐ IC1437 Tournaments IC1467 Retail ☐ IC1438 Waterfront Festivals IC1468 Fishing/Angling Clubs ☐ IC1497 Berth Agents/ Resellers IC1469 Governmental/ Documentation Agencies IC1498 **Boat Brokerages** Facilities/Maintenance IC1470 Jet Skiing Clubs/ Associations IC1499 **Boat Dealerships** C1439 Anti-Theft/Tracking Services П П Chandleries/Marine Stores IC1471 Preservation Groups IC1500 Boat Cleaning ☐ IC1440 П ☐ IC1501 IC1472 Rowing Clubs/ Associations Marine Catalogues ☐ IC1441 Boat Lifts/Hoists ☐ IC1502 IC1473 Safety Organisations Marine Clothing ☐ IC1442 Boat Repair Yards/Services IC1474 Sailing Clubs/Class Associations IC1503 On-line Marine Stores Waterfront Property/ Estate Agents ☐ IC1443 **Boat Restoration** IC1475 Waterskiing & Wakeboarding ☐ IC1504 ☐ IC1444 Boat Towing/Breakdown Assistance Clubs/Associations ☐ IC1445 Dry Dock/Dry Stack Storage IC1476 Windsurfing Clubs/Associations Tourism/Resorts ☐ IC1446 Electrical Installation/ Maintenance ☐ IC1477 Yacht Clubs IC1505 Boat/Sightseeing Tours ☐ IC1447 Electronics Installation/ Maintenance IC1506 Canoeing/Kayaking Trips ☐ IC1448 Engine Maintenance Ownership Services IC1507 Diving Trips ☐ IC1449 Fuelling Stations ☐ IC1478 Boat Loans/ Financing IC1508 Fishing Trips/Lodges ☐ IC1450 Gas Installation/Maintenance IC1479 Boat Plans/ Designs ☐ IC1509 Parks/Campgrounds П IC1451 Gas Sales П IC1480 **Boat Transport Services** П IC1510 Resort Activities IC1452 Marinas (coastal) П IC1481 Insurance Companies/Brokers IC1511 Tourism Agencies IC1453 ☐ IC1512 Marinas (inland) IC1482 Leasing Services Whitewater Rafting Trips **Business Goods and Services** Boatbuilding/Technical Services □ IC1532 PR and Advertising Agencies Publications and Media ☐ IC1513 Component/ Equipment Testing IC1533 Sales Representative Companies ☐ IC1550 Advertising Sales Electrical Design/ Construction Translation Services Business-to-Business Magazines IC1514 ☐ IC1534 ☐ IC1515 Electronic Design/ Construction ☐ IC1552 Business-to-Business Websites ☐ IC1516 Engineering and Process Design Financial/Legal ☐ IC1553 Marine Photography ☐ IC1517 Facility/ Environmental Compliance ☐ IC1535 **Auditing Services** ☐ IC1554 Print/Publishing Services ☐ IC1518 Fitting Out Services □ IC1536 Commercial Insurance C1519 Interior Design C1537 Financial Services **Organisations** ☐ IC1520 Marine Surveying/ Valuers ☐ IC1538 ☐ IC1555 Inventory Financing Video and Audio Production ☐ IC1521 Mould and Tooling Design Construction C1539 Legal Services/Marina Services ☐ IC1522 Naval Architects/ Boat Designers ☐ IC1540 Construction Training ☐ IC1523 Owners Manuals/ Documentation IC1541 Design and Development ☐ IC1556 Boat Building Courses/Training Standards/Certification Services ☐ IC1524 IC1542 Environmental Assessment/ Management IC1557 Dealer Management/ Training П IC1543 Operation/ Management IC1558 Design and Engineering Courses **Business Services & Consultants** IC1544 П Surveillance/Security Services П IC1559 Management/Business Training ☐ IC1525 Business/Management Consultants IC1560 Marina Training IC1526 E-Commerce and Website Services **Organisations** IC1561 Sales Training IC1527 **Employment Agencies** ☐ IC1545 **Boat Show Producers** IC1562 Technician and Service Training IC1528 Event/ Sponsorship Management IC1546 **Event Organisers** ☐ IC1529 Transport/Shipping Services **Export Management** IC1547 Governmental/Regulatory Bodies П IC1530 IT/ Programming Consultants П IC1548 Professional Organisations C1563 Road Transport Companies П IC1531 Marketing/ Communications Research IC1549 Trade Federations/ Associations IC1564 Shipping/Freight Forwarders